

Savannah Georgia Convention Center Authority

Minutes of the Regular Meeting of the Board of Directors
Wednesday, November 12, 2025, 11:00am

Via onsite Governor's Boardroom and teleconference ~ Savannah Convention Center

Members present: Pat Farrell, Joe Marinelli, Ben Polote Jr., Anne Scheer (via zoom), Mark Smith, Trip Tollison, Ruth Quattlebaum and Ansley Williams **Members absent:** Bert Brantley, Pritpal Singh and Martin Miller **Also present:** Paul Threlkeld, Frank Poe (Consultant-via zoom), Janet Finlayson (GWCC), Lee Hughes, Yong Choe (YC Consulting-via zoom), Jeff Hewitt (Visit Savannah), Maggie Harney, Todd Nocerini (Songy Highroads), Stephen Hall (consultant), Bobby Knowles and SCC staff: Kelvin Moore, Ronnie Hickman, Holly Jenkins, Al Rojas, Fredia Brady, Jamie Parks, Gail Terrell, Jackie Mitchell, Myesha Jones, Staci Stover, Lily Ostrander, Dayna Mercer, Charlen Vesey and Kim Homansky

Chairman Smith convened the meeting at 11:05am.

Chairman Smith asked for approval of the Minutes and Treasurer's report. Motion made by Mr. Polote Jr.; seconded by Ms. Quattlebaum and approved by unanimous voice vote.

External Affairs Report. Mr. Hughes commented on meetings with legislature in Washington, D.C. Mr. Choe provided an update on the appropriations bill. Mr. Hughes commented on Rep. Ron Stephens' meeting held at Jekyll Island to discuss the GA Senate study committee results on 'How to Make Georgia the Number One State in Tourism'. Highlighting the request for specific tourism targeting funds to be included in the budget.

Counsel Report. Mr. Threlkeld stated no report at this time.

Financial Report. Ms. Jenkins presented the financial report for the month of October. She noted that the Savannah Convention Center ended the period with net income that was favorable in comparison to budget. Operating revenue was favorable, and operating expenses were unfavorable in dollars but in line as a percentage of revenue for the month. She further reported that the Authority concluded the month with net income that was favorable to budget. Authority expenses were favorable.

Hotel Development Update. Mr. Nocerini provided an update including but not limited to citing the construction to be on schedule and on budget. Mr. Nocerini also reviewed developer, design and construction updates. In addition to citing that the first slab of grade concrete was completed.

Operations Update. Mr. Hickman provided a review of capital projects to include an overview of the Bulkhead Repair Change Order in the amount of \$191,901.80. Motion by Mr. Polote Jr.; seconded by Ms. Quattlebaum and approved by unanimous voice vote.

Operator Report. Ms. Brady provided a Sales and Marketing update which included an introduction of the Sales and Marketing department, review of Event types, an explanation of how sales leads are obtained through the booking process and highlights of key citywide conventions that are confirmed. Mr. Marinelli commented on a new position at Visit Savannah that focuses on single hotel meetings.

General Manager Update. Mr. Moore provided an update on the Food and Beverage Services RFP process and pre-bid meeting.

Chairman's Report. Chairman Smith reviewed the GWCCA Agreement Addendum with adds hotel development related administrative duties to the scope of work and no changes to the existing term or compensation. Motion by Mr. Williams; seconded by Mr. Farrell and approved by unanimous voice vote. Chairman Smith commented on the upcoming board meeting in December to start at 10:00am due to the annual holiday luncheon immediately following at 11:00am.

Chairman Smith asked for any other business; hearing none, then adjourned the meeting to the hotel groundbreaking at 12:10pm.

Respectfully Submitted,

A handwritten signature in blue ink, appearing to be 'Bert Brantley', written over a horizontal line.

Bert Brantley, Secretary/Treasurer